

# ASVF GROWTH ACCELERATOR VENTURE CAPITAL PROGRAM APPLICATION QUESTIONS



1. Summarize and describe your business.
2. What specifically makes your management team the most qualified to successfully build this business?
3. Define your customers' needs and how you fill them better than your competitors.
4. Describe your product/service and how it has been verified by customers or other third parties.
5. Describe your competitive landscape and enumerate your competitors.
6. Describe your business model.
7. How do you reach your customers? What is your sales and marketing strategy?
8. Where are your primary operations located?
9. How many full-time employees do you have?
10. How many part-time employees do you have?

*Documents Required: (Check all that apply.)*

- I. *Valid Business License*
- II. *Business Plan*
- III. *Partnership Agreement*
- IV. *Articles of Incorporation*
- V. *List of Management Team with Titles & Duties*
- VI. *List of Current Board of Directors*
- VII. *Business Site Plan*
- VIII. *Last Two Years' Tax Returns*
- IX. *Last Six Months' Financial Statements*